

This Report Can Save Your Business Thousands of Dollars!

How to Protect and Preserve Your Company's Critical Data And Computer Systems

**You Depend On Your Computer Network To Run Your Business,
This Report Contains 6 Critical Checks to Protect Your Network.**

This *Special Report* will outline in plain, non-technical English the dangerous conditions that many small business owners need to understand about their computer network. These problems could cost them thousands of dollars in lost sales, productivity, and computer repair bills. Included are stories of businesses that spent thousands of dollars they could have saved. And we have included an easy, proven way to reduce or completely eliminate the financial expense and frustration of these situations, 6 Critical Checks.

You'll Discover:

- How to **avoid** the single most expensive condition in most small business networks when it comes to protecting your data.
- How to **protect** against an almost universal situation in computer networks, and how it could end up costing between \$9,000 to as much as \$60,000 in damages.
- 6 Critical **Security Measures** every small business should have in place.
- How to greatly reduce – **and even completely eliminate** – frustrating crashes, slow performance, and other annoying computer problems.
- How to **avoid expensive computer repair bills** and get all the computer support you need for a low, fixed monthly rate from experts. Pg. 9, A Simple and Easy Way to Insure These Disasters Don't Happen to Your Business.

From the Desk of:



David Steger
Founder and President

Dear Fellow Business Owner

Have you ever lost an hour of work on your computer?

Now imagine if you lost days or weeks of work – or imagine losing your client database, financial records, and all of the work files your company has ever produced or compiled. This is not a fantasy, it's happened to other business owners.

Imagine what would happen if your network went down for days, where you couldn't access e-mail or the information on your PC. How frustrating would that be?

Or, what if a major storm, flood, or fire destroyed your office and all of your files? Or if a virus wiped out your server...do you have an emergency recovery plan in place that you feel confident in?

How quickly do you think you could recover, if at all?

Many small business owners are unaware of the steps necessary to secure their company's network from these types of catastrophes until disaster strikes. By then it's too late and the damage is done.

But That Could Never Happen To Our Company!

(We see it happening all too often, and the cost can be staggering...)

We have worked with over 80 small and mid-size businesses in the Milwaukee area. We've found that 6 out of 10 businesses will experience some type of major network or technology disaster that will end up **costing them between \$9,000 and \$60,000 in repairs** and restoration costs on average.

That doesn't even include lost productivity, sales, and client goodwill that can be damaged when a company can't operate or fulfill its promises due to technical problems.

While it may be difficult to determine the actual financial impact computer problems have on your business, it will have a negative effect. If you've ever had your business grind to a screeching halt because your server crashed, you have some idea of the frustration and financial loss to your business even if you haven't put a pencil to figuring out the exact cost.

Most Computer Problems Are Hidden and Strike Without Warning at the Most Inconvenient Times

Hardware failure, viruses, spyware, and other problems usually aren't detectable until they strike by causing a server to go down, data to be lost, or some other catastrophe. Viruses and spyware are particularly sneaky because they are designed to hide themselves while they do their damage. For example, spyware can secretly transmit information about you and your company to an outsider without being visible to you.

Even if your network was recently audited by a computer consultant, viruses, spyware, and hackers are constantly attacking your network (we constantly monitor our clients' networks because you never know when a new virus is going to strike).

Unfortunately, most computer consultants only offer "break-fix" services. That basically means when something breaks or stops working, they come in and fix it. While this may seem like a good setup for you, it actually leaves you wide open to a number of threats, problems, and other disasters because it is *reactive* rather than *proactive* maintenance. More importantly "break-fix" service is **THE MOST EXPENSIVE** service you will encounter.

Take a look at these costs:

- Companies experience an average of 501 hours of network downtime every year, and the overall **downtime costs an average of 3.6% of annual revenue.** (Source: *The Costs of Enterprise Downtime, Infonetics Research*)
- 93% of companies that lost their data center for 10 days or more due to a disaster **filed for bankruptcy within one year of the disaster**, and 50% filed for bankruptcy immediately. (Source: *National Archives & Records Administration in Washington.*)
- 20% of small to medium businesses will suffer a **major disaster** causing loss of critical data every 5 years. (Source: *Richmond House Group*)
- This year, **40% of small to medium businesses** that manage their own network and use the Internet for more than e-mail will have their **network accessed by a hacker**, and more than 50% won't even know they were attacked. (Source: *Gartner Group*)
- Of those companies participating in the Contingency Planning & Management Cost of Downtime Survey: 46% said each hour of downtime would cost their companies up to **\$50,000**, 28% said each hour would cost between \$51,000 and \$250,000, 18% said each hour would cost between \$251,000 and \$1 million, and 8% said it would cost their companies more than \$1 million per hour. (Source: *Cost of Downtime Survey Results, 2001.*)

- Cyber-criminals stole an average of \$900 from each of 3 million Americans in the past year, and that doesn't include the hundreds of thousands of PCs rendered useless by spyware. (Source: Gartner Group)

What These Failures are REALLY Costing Your Business

Even if you don't factor in the costs of lost productivity, there is a dollar cost of repairing and restoring your network. Most major network repairs will require a minimum of four to eight hours on average to get the network back up and running. Plus, most consultants cannot get on-site to resolve the problem for 24 to 48 hours. That means your network could be down for one to two days.

Since the average computer consultant charges over \$100 per hour plus a trip fee and a surcharge if it's an emergency, the average cost of these repairs is \$600 to \$1,000; and that doesn't even include any software or hardware costs that may also be required. Over a year, this results in \$1,800 to \$3,000 in costs without even considering hardware and software costs, or other costs of lost sales and work hours. Of course, those numbers quickly multiply with larger, more complex networks.

100% of these disasters and restoration costs could have been completely avoided or greatly reduced easily and inexpensively with planning and proactive maintenance.

Why Privately Owned Businesses are Especially Vulnerable to These Disasters

With the constant changes to technology and the daily development of new threats, it takes a highly-trained technician to maintain even a simple 3 to 5 person network; however, the cost of hiring a full-time, experienced technician is too costly for small business owners.

In an attempt to save money, most try to do their own in-house IT support and designate the person with the most technical expertise as the part-time IT manager. This makeshift IT person has another full-time job to do and is usually not skilled enough to properly support an entire computer network.

This inevitably results in a network that is ill-maintained and unstable. It also means that the backups, virus updates, and security patches are not getting timely updates, giving a false sense of security.

Experience shows that it's only a matter of time before the network crashes. It might only cost you some downtime; but there's always a chance you could end up like one of these companies:

Non-Profit Organization Shells out \$10,000 for Failed Server with No Backup System

A local non-profit discovered the importance of preventative maintenance the hard way. Without warning, the RAID controller for the hard drives crashed and lost the configuration for the RAID set and rendered the RAID set unreadable. That means the hard drives were unreadable. The non-profit did not have a backup system in place and no data had ever been backed up. After 2 days of working with our disaster recovery specialist, the server data was restored. Throughout the 2 day outage no e-mail functioned nor were they able to access their main database.

Preventing this disaster would have only cost them 1/12th of the cost (\$825 per month) AND they would have experienced better performance and fewer problems with their network. Instead, they were forced to spend a whopping \$10,000, a large amount for a small non-profit, to fix the server and restore their network. Even then, this huge enormous fee only got them back up and running; their systems were still not optimized, secured, and updated, as they should have been.

Two Failed Hard Drives Cost Heating and Air Conditioning Company \$15,000 and 3 Days of Downtime

The back office of a heating and air conditioning company had two hard drives fail at the same time, causing them to lose a large number of critical customer files.

When they contacted us to recover the data from the system backups, we found the backups weren't functioning properly. Even though they appeared to be backing up all of this company's data, they were in fact worthless since the tapes themselves had over 2 years of use. In the end our team of disaster recovery specialists did recover the data from these failed drives, it took 3 days and cost \$10,000. In addition to the recovery costs, they also incurred \$5,000 in other services to perform data entry of records that were not recoverable.

If their network had been properly monitored they would have known that these hard drives were failing and that the backups were not performing properly. This would have prevented the crash, the downtime, and the \$15,000 in costs to get them back up and running, not to mention the 3 days of lost productivity while their network was down.

Property Management Company Spends \$9,000 and Weeks of Downtime for a Simple, Inexpensive Repair

A 10-user property management company was not monitoring or maintaining their server. Due to the overuse and lack of maintenance, it started to degenerate and eventually shut

down under the load. This caused their entire network to be down for 2 full days and cost them \$3,000 in support fees to get them back up and running. The costs were much higher when the lost productivity of their ten employees during that time were factored in.

This client did not want to implement a preventative maintenance program, so the same problem happened again two months later costing them another \$3,000 and two days of downtime.

Six months later it happened yet another time bringing their total to \$9,000 in dollar costs plus tens of thousands of dollars in productivity costs for a problem that could have quickly been detected and prevented from happening.

Six Critical Checks You Must Do To Protect Your Company From These Types Of Disasters:

It's impossible to plan for every potential computer problem or emergency. Some proactive monitoring and maintenance of your network will help you avoid or greatly reduce the impact of the vast majority of computer disasters your company could experience.

Unfortunately, we have found that most small business owners are not conducting any type of proactive monitoring or maintaining their network. This leaves the computer network completely vulnerable to the types of disasters you just read about.

This is primarily for three reasons:

#1. **NO** regular maintenance.

#2. **Not knowing** what maintenance is required or how to do it.

#3. **Business owners are already swamped** with more immediate day-to-day fires demanding their attention. If their network is working fine today, it is not a top-of-mind concern to worry about. No one is checking to make sure the backups are working properly, the virus protection is up-to-date, that critical security patches are being applied, or that the network is "healthy" overall.

There are over **37 Critical Checks** and maintenance tasks that need to be performed on a daily, weekly, and monthly basis, I'm going to share with you the **6 that are most important** for protecting your company.

Step#1: Make Sure You Are Backing Up Your Files Every Day

Too many businesses never back up their computer network. Imagine this: you write the most important piece of information you could ever write on a chalkboard and someone comes along and erases it. How will you get it back? You're can't. Unless you can remember it, or you **MADE A COPY OF IT**, you can't recover the data. It's gone. That is why it is so vitally important to back up your network. There are a huge number of things that could cause you to lose data files. The information on your drives is important to you, make sure you have more than one copy of it.

Step #2: Check Your Backups on a Regular Basis to Make Sure They Are Working Properly

Many business owners do have some type of backup system. That backup system never gets checked to make sure it's working properly. It's not uncommon for a system to APPEAR to be backing up when in reality, **it's not**. There are dozens of things that can go wrong and cause your backup to become corrupt and useless. That is why it's not enough to simply back up your system; it is critical to check it on a regular basis to make sure the data is recoverable in the event of an emergency. You recall the Health Products Company, above, that shelled out \$40,000 to recover data they **THOUGHT** they backed up? Don't let that happen to you.

Step #3: Keep an Offsite Copy of Your Backups

What happens if a fire or flood destroys your server AND the backup tapes or drive? This is how hurricane Katrina devastated many businesses that have now been forced into bankruptcy. What would happen if your office gets robbed and they take EVERYTHING? Having an offsite backup is simply a smart way to make sure **you can get your business back up and running** in a relatively short period of time.

Step #4: Make Sure Your Virus Protection Is ALWAYS On AND Up-To-Date

You know how devastating a virus can be to your network. With virus attacks coming from spam, downloaded data and music files, instant messages, web sites, and e-mails from friends and clients, you must have up-to-date virus protection.

Not only can a virus corrupt your files and bring down your network, but it can also hurt the reputation of your company. If someone at your business unknowingly spreads a virus to a customer, or if the virus hijacks your e-mail address book, it will make a lot of people very angry and unhappy.

Step #5: Set Up a Firewall

Small business owners sometimes think that because they are "a small business", no one would waste time trying to hack in to their network. Nothing could be further from the truth. I've conducted experiments where I connected a single computer to the Internet with no firewall. Within hours, over 13 gigabytes of space was taken over by malicious code and files that I could not delete. The simple fact is that there are thousands of unscrupulous individuals out there who think it's fun to disable your computer just because they can.

These individuals strike randomly by searching the Internet for open, unprotected ports. As soon as they find one, they will delete files or download huge files that cannot be deleted,

shutting down your hard drive. They can also use your computer as a zombie for storing pirated software or sending spam, which will cause your ISP to shut down your network and prevent you from accessing the Internet or sending and receiving e-mail.

If the malicious programs can't be deleted, you'll have to re-format the entire hard drive causing you to lose every piece of information you've ever owned UNLESS you were backing up your files properly (see 1 to 3 above).

Step #6: Update Your System with Critical Security Patches As They Become Available

When your network does not have the most up-to-date security patches and virus definitions installed, hackers can access your computer through a simple banner ad or through an e-mail attachment.

Not too long ago Microsoft released a security bulletin about three newly discovered vulnerabilities that could allow an attacker to gain control of your computer by tricking users into downloading and opening a maliciously crafted picture. At the same time, Microsoft released a Windows update to correct the vulnerabilities; but if you didn't have a process to ensure you were applying critical updates as soon as they become available, you were completely vulnerable to this attack.

The “Secret Truth about Security Exploits”: Here's the compelling reason to ensure your network stays up-to-date with the latest security patches...

Most hackers do not discover these security loopholes on their own. Instead, they learn about them when Microsoft (or any other software vendor for that matter) announces the vulnerability and issues an update. That is their cue to spring into action and they immediately go to work to analyze the update and craft an exploit (like a virus) that allows them access to any computer or network that has not yet installed the security patch.

In essence, the time between the release of the update and the release of the exploit that targets the underlying vulnerability is getting shorter every day.

When the “nimda” worm was first discovered back in the fall of 2001, Microsoft had already released the patch that protected against that vulnerability *almost a year before* (331 days). So network administrators had plenty of time to apply the update. Of course, many still hadn't done so, and the “nimda” worm caused lots of damage. But in the summer of 2003 there were *only 25 days* between the release of the Microsoft update that would have protected against the “blaster” worm and the detection of the worm itself!

Clearly, *you need someone* paying close attention to your systems to ensure that critical updates are applied as soon as possible. That is why we highly recommend small business owners without a full-time IT staff allow their consultant to monitor and maintain their network.



A Simple and Easy Way To Ensure These Disasters Don't Happen To Your Business:

You may be thinking, "This all sounds great, but I don't have the time or the staff to handle all of this work." I've got **the solution for you.**

Thanks to our *Active Technology Insurance Program* (ATIP), we can completely assume the day-to-day management and maintenance of your computer network and **free you from expensive, frustrating computer problems, downtime, and security threats.** You'll get all the benefits of a highly-trained, full-time IT department at only **a fraction of the cost.**

And here is the best part...

In most cases, we can cut your IT support costs by 30% to 50% AND improve the reliability and performance of your network, eliminate spyware, spam, downtime, and other computer frustrations!

The Benefits Are Tremendous:

- **You'll eliminate expensive repairs and recovery costs.** Our network monitoring and maintenance will save you money by preventing expensive network disasters from ever happening in the first place. **As a matter of fact, we guarantee it.**
- **You'll avoid expensive trip fees while receiving faster support.** Our remote monitoring software will enable us to access and repair most network problems right from our offices. No more waiting around for an engineer to show up!
- **How does faster performance, fewer "glitches", and practically zero downtime sound to you?** That is exactly what we'll deliver. Some parts of your system will degrade in performance over time, causing them to slow down, hang up, and crash. Our preventative maintenance and network monitoring will make sure your computers stay in tip-top shape for maximum speed, performance, and reliability.
- **You will have ALL of the benefits of an in-house IT department WITHOUT the costs.** As a Managed Network Service Plan customer, you get access to a knowledgeable support staff that can be reached immediately should you have any kind of problem or question.
- **No hidden charges, caveats, or disclaimers.** You'll receive substantial discounts on IT services that you are already paying for. Some Network IT firms will nickel and dime you over every little thing they do; under this program, **you pay one flat, affordable rate and get all of the technical support you need.**

- **You will never have to fear a big, expensive network repair bill.** Instead, you can budget for network support just like rent or insurance.
- **You'll sleep easier** knowing the “gremlins at the gate” are being watched and kept out of your network.
- **You'll safeguard your data.** The data on the hard disk is always more important than the hardware that houses it. When you rely on your computer systems for daily operations, it's time to protect your critical, irreplaceable electronic information.
- **You'll finally put a stop to annoying spam, pop-ups, and spyware** taking over your computer and your network.
- **You'll gain incredible peace of mind.** As a business owner, you already have enough to worry about. We'll make sure everything pertaining to your network security and reliability is handled so you never have to worry about it.

How Disaster-Proof Is YOUR Network? **FREE Security Audit Reveals the Truth**

I hope this report acted as an eye opener to you as a business owner who needs to protect your data and computer network. If your network has not had the **6 Steps** outlined in this report your computer system is jeopardy. The most important thing you can do right now is take immediate action and protect your computer network.

One of the biggest, and costliest mistakes a business owner can make is to ignore this advice with the false hope that such a disaster could never happen.

Because you have taken the time to request and read this report, I am offering you a **FREE Network Security Audit.** Normally I charge a minimum of \$500 for this service, but as a fellow business owner, I'd like to give it to you for free as a way of introducing our **ATIP** program to your company.

During this audit I will come on site and...

- ✓ **Pinpoint any exposure to or risk** from hackers, viruses, spyware, spam, data loss, power outages, system downtime, and even *employee sabotage*.
- ✓ **Review your system backups** to make sure the data CAN be recovered in case of a disaster. You don't want to discover that your backups were corrupt **AFTER** a major disaster wipes out your network.



- ✓ **Scan your network for hidden spyware and viruses** that hackers “plant” in your network to steal information, deliver spam, and track your online activities.
- ✓ **Look for hidden problems that cause error messages, slow performance, and network crashes.**
- ✓ **Answer any questions you have** about your network and keeping it running problem free. I can also give you a second opinion on any projects you are considering.

There Are No Strings Attached, But You Have To Hurry...

As you might have guessed, I cannot extend this offer forever, because time and staff limitations simply won't allow it.

If you want to say goodbye to your computer problems and stop worrying about the security of your data from hardware failures, viruses, hackers, and other threats, then please sign up right now for this Free Network Security Audit.

There is absolutely no obligation or pressure for you to buy anything, or to ever use our services again. As I stated earlier, this is simply an easy way for us to demonstrate how we can help your business at no risk to you.

How to Secure Your Free Network Security Audit

1. Call me direct at 414-456-9837 ext. 100
2. Send an e-mail to david.steger@manage-point.com with the words, “Security Audit” in the subject line. Be sure to include your company name, address, and phone number so I can follow up with you.
3. Fill in and fax back the enclosed request form.

Good Networking,

David Steger

P.S. Please note that this offer for a **FREE Security Audit won't be around forever**. While we would love to be able to give these away to everyone, staff and time limitations simply won't allow it. That's why you must respond to this offer immediately.

You have my word that you will not be under any pressure or obligation to buy anything, or to ever use our services again.



“Yes! I Want To Make Sure My Network And Company’s Data Are Safe From Harm”

Please sign me up for a FREE Security Audit so I can make sure I am doing everything possible to secure my network. I understand that I am under **no obligation** to do or to buy anything by requesting this audit. I further understand that these audits are being made available on a **first-come, first-served basis**.

Please Complete And Fax Back:

Name: _____

Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Number of PCs: _____

Operating System: _____

Fax To: 414-431-1055

Call Me Direct At: 414-456-9837 ext. 100

Signup At: www.manage-point.com/contact-us.php

Here's What Our Clients Are Saying About Us:

“Well-trained, competent professionals”



In my career, I have experience with both in-house and contracted IT/IS. For the past 5 years, ManagePoint has been our vendor. Their concern for a working system and passion for service has convinced me that there will never be a need for in-house IT professionals here. In a time where customer service is a lost art, David and his staff have shown time and again that their passion for and ability to keep our system up and running is second to none.

They are up to speed on all the latest hardware and software and simply will not quit until everything is running the way we need it to run. Those are the hallmarks I am interested in...a passion for service, the ability to deliver and a well-trained, competent staff of professionals. From software upgrades to total security solutions, the pros at ManagePoint have shown their skills. I give them my strongest recommendation. - James Hellen, Operations Manager, Independent Inspections, Ltd.

“Knowledgeable and Responsive”

ManagePoint's knowledge, responsiveness, delivery and attention to detail only confirmed what we thought all along, ManagePoint is the precise company to partner with in servicing all of our network needs. - Steve Bell, Business Manager, Greenwood Capital Corporation, Schaumburg, IL

“Choosing ManagePoint was one of our best decisions.”



In today's small business environment, everyday can be a challenge. The very last event needed is a failure of our network. I have had numerous issues with previous outsourced IT and was moderately apprehensive to move forward with ManagePoint, as David made claims I have heard before but were never delivered. I can say without regret, our choosing ManagePoint was one of our best decisions last year. David has demonstrated a unique commitment and delivered all that was promised and more. IT, to small business has become the "new health insurance". No one wants their network to get sick, but when it does with ManagePoint you have no-deductibles, co-pays and the prescription is never hard to swallow. I recommend you make ManagePoint and David Steger "your primary care provider".- Bob Richter, Owner, Water Doctors, Waukesha, WI

“Their response time is excellent.”

ManagePoint gives prompt attention to rectifying problems. Their response time is excellent. They will either call or email, advising that they are handling the situation remotely.

Chris Stopka, Office Manager, First Realty Corporation, Richmond, IL

“Extremely knowledgeable”



“David/ManagePoint provides a high value service to its customers, and they do an excellent job. David is extremely ethical and customer-service oriented. He truly cares

about his customers and ALWAYS does the right thing for them even if it means his company may lose a sale or earn less revenue. David and his staff are extremely knowledgeable about data network environments and do exactly what they say they're going to do when they say they're going to do it, which seems to be rare in today's business environment. I recommend their services to my customers all the time, and they all have been extremely happy with the quality of Managepoint's work. ManagePoint, in partnership with my company, has helped us to provide better, more comprehensive solutions to our customers. Also, David may not always tell a customer what they want to hear but what they need to hear. I give David and ManagePoint the highest recommendation. They will not disappoint.”- **Ann Durbin**, *Account Executive, Attalus Communications*

“Very practical and detailed...”



“David always provides reasonable service to even unreasonable requests. He and the people he hires are great with technology, without going wild. He's very practical and detailed.” - **Julie Guenterberg**, *IT Manager, Engman-Taylor Company, Inc.*

“Gives his clients the highest value for their dollar...”



“ I have worked with David for a number of years and I find his integrity and honesty refreshing. His dedication to his clients and his desire to give his clients the highest value for their dollar is one of the things I have admired in David for years. His technical knowledge and his understanding of the needs his clients make David a great resource for any company.”

Ken Mitchell, *Consultant, Digital Data Systems*

“Shows up on time and gets the job done no matter what it takes...”



“Please only consider working with Dave and his crew if you want someone to show up on time and get the job done no matter what it takes. If you'd rather spend more money and get really frustrated with the service, then just take your pick of the 10,000 other IT companies out there!” - **Andy Drefs**, *Director of Sales, Water Doctors*

“Conforms to budgetary constraints...”



“ Dave provides a high level of customer service and listens so that a problem only has to be fixed once. He has extensive knowledge of resources and equipment and can find multiple ways to fix a problem and conform to budgetary constraints.”

Mike Rintelman, *Executive Director at The Milwaukee Outreach Center*

“David is good honest system integrator that knows our technology extremely well. He has done a lot in helping me grow the Midwest and is one of the reasons for my success in the region. I highly value his help over years and more importantly, his friendship.” **Hung Luong**, *North Inside Central Channel Account Manager, Fortinet*

“Great results...”



“Great results every time. ManagePoint is always looking for ways to make my IT run smoother.” - **Wendy Keehan, *President at Advantage Home Care***

“I sleep a lot easier at night!”

“I thought our network was absolutely secure UNTIL one of our employees accidentally downloaded a nasty worm. Within seconds, our entire network was compromised; but thanks to ManagePoint, we were able to quickly recover and avoid a lot of embarrassment, costs and downtime. Now we have the proper security systems in place and are being monitored. Thanks to MANAGEPOINT I sleep a lot easier at night! I would urge every business owner to let ManagePoint review their network before they run into the same problem we had.” - **Angie VanScyoc, *CEO, Geriatric Support/ Pathway Care***

“They respond promptly and get things back up and running quickly.”



Our systems have been working great since ManagePoint has been our IT service provider. They respond promptly and get things back up and running quickly. When our printer was not functioning recently, they were right on it and got it going again in time for our reports. We are very pleased with ManagePoint’s service. - **Jeff Hanratty - *Branch Manager, Stone Wheel, Collinsville, IL***

“We have noticed a SIGNIFICANT improvement in performance and reliability.”



“ManagePoint has really been amazing! They recently helped us upgrade our PC’s and software and we have noticed a SIGNIFICANT improvement in performance and reliability. Our Technology-Induced Stress (TIS) levels are way down and happiness way up. Thanks ManagePoint!”- **K. C. Williams, *Pabst Farms Development***

“Always available whenever we call - even after business hours.”



“ManagePoint is always available to solve a problem whenever we call and provides good support even after business hours. They have even been able to keep our old Quantum system sunning!” - **Kent Kuecherer, *Quality Control Manager at Pereles Brothers***